

Biblical Entrepreneurship

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DAY Coaching Guide

A Spiritual Journey for Entrepreneurs and Marketplace Believers

Patrice Tsague

BIBLICAL ENTREPRENEURSHIP 40-DAY COACHING GUIDE

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Dedication. ■

**This book is dedicated to all current
and future Biblical Entrepreneurs**

Special Thanks■

Very special thanks to my Lord and Savior Jesus Christ for forgiving me, saving me, teaching me and guiding me to the purpose and destiny He has for me. Special thanks to my wife Gina Tsague and my two children Gabrielle and Danielle, for supporting me and loving me unconditionally. Thank you to all who contributed to the release of this book: Glenn Repple for your encouragement, guidance and support; the G.A. Repple Family for your support of NPIM; Art Ally and the Timothy Plan for your support of NPIM; Gloria Shunda for being a superb office manager and all of your editing work; all of my copy editors: Kevin Greene, Janice McMillian, Melvin Mooring (II) , Maret Reynolds, and Steve Sappington for your assistance in reviewing the manuscript; the NPIM Board of Directors, Wall Builders, and Legacy Partners for sustaining the vision; and last but not least Bishop Johnson and First Lady Chrys Johnson for your spiritual leadership, and the Bethel World Outreach Church Family for your love and support.

Content.

	Foreword	3
	Introduction.....	5
DAY 1	Called To Be In The Marketplace	7
DAY 2	Are You A Biblical Entrepreneur?.....	11
DAY 3	Identifying Opportunities	15
DAY 4	Taking Calculated Risks	19
DAY 5	Solving Problems	23
DAY 6	Business Stewardship	27
DAY 7	Biblical Profit	31
DAY 8	What Is Planning?.....	35
DAY 9	Count It All Joy.....	39
DAY 10	The Pursuit Of Happiness	43
DAY 11	Let Patience Have Her Perfect Work.....	47
DAY 12	What If Christ Did Not Rise?	51
DAY 13	The Fall Of Babylon.....	55
DAY 14	More Than A Conqueror.....	59
DAY 15	Seven Steps To Financial Victory	63
DAY 16	God’s Grace Is Sufficient	69
DAY 17	Far Above Rubies	73
DAY 18	Joseph, A Just Man	77
DAY 19	We Each Have A Responsibility To Trade Our Assets	81
DAY 20	Get Behind Me Satan	85
DAY 21	Profit Is The Fruit Of Proper Stewardship, Not The Reward.....	89
DAY 22	Seven Business Lessons From The Master	93
DAY 23	The Fear Of Failure.....	99
DAY 24	God’s Economy Rewards Productivity	103

DAY 25	Attitude Versus Altitude	107
DAY 26	Why Christian Businesses Fail.....	111
DAY 27	The Dangers of The Promised Land.....	115
DAY 28	Vision Versus Ideas	119
DAY 29	Developing Your Ideas	123
DAY 30	The Origin of Ideas	129
DAY 31	Envy Not The Oppressor.....	133
DAY 32	Biblical vs Worldly Entrepreneurship.....	137
DAY 33	Joseph’s Wilderness	141
DAY 34	The Pit Experience.....	145
DAY 35	Business Lessons From The Life Of Joseph	149
DAY 36	Joseph’s Destiny Is Revealed	153
DAY 37	How Joseph Identified Opportunities In Egypt.....	157
DAY 38	For God So Loved The World.....	161
DAY 39	Unconditional Love.....	167
DAY 40	Embracing Your Privilege	171

Foreword.

I entered business as a secular entrepreneur in 1982 and later was transformed into a Biblical Entrepreneur. This change took time and has been a continual process. The marketplace is a laboratory of life that has tested and changed me. In the marketplace, we quickly learn about stewardship and ownership; that God owns everything in the heavens and in the earth. He is the Creator and Author of life.

In the marketplace, you are challenged to compromise your values daily. Your character is tested through relationships, employees, and through dealing with issues involving staff, service, vendors, finances, and products. You will fall and get back up. You will experience betrayal, gossip, envy, jealousy, pride, arrogance, greed, dishonesty and disloyalty. As a Biblical Entrepreneur you will also experience love, forgiveness, joy, growth, peace, change, renewal, patience, fulfillment and greater responsibility as a reward for being a steward over God's resources. Your character will be shaped and molded by every experience and test. You will be broken and then put back together. You will be hurt but you will forgive. You will be taken advantage of but you will smile in love. You will learn to serve rather than be served as Jesus taught and exemplified through the giving of His life.

One of the greatest spiritual disciplines that have helped me throughout my entrepreneurial journey has been having a quiet time every day. Over the years the amount of time I spend in the morning has increased from 15 minutes to sometimes as much as 2 hours. There seems to be a direct correlation between my attitude and the time I spend in worship daily.

Jesus said, "I am the way, the truth and the life..." If we want to know God's ways we need to spend time with HIM. We need to read His Word. We need to earnestly seek Him. If we want to know truth, we need to spend time with the Author of truth. If we want to experience life to the fullest, we need to seek the presence of Jesus Christ on a daily basis. This comes by spending time with Him daily, with our hearts and minds

open to receive His Word. Then we can walk in His ways, knowing His truth and experiencing the abundant life.

I encourage you to take up this 40–day challenge. Open up your mind and heart to receive coaching that will change your thinking and renew your mind. Commit to reading a session each day and studying God’s Word for 30 minutes. Change comes with the renewal of your mind. Your thinking must change for your beliefs to change. Change needs to occur in your mind and heart so that your actions will follow. Take the 40–day challenge to renew your mind and become transformed into a Biblical Entrepreneur.

Glenn Repple

Founder and President, G.A. Repple & Company

www.GARepple.com

G.A. Repple & Company is a comprehensive, independent, and objective FULL SERVICE investment and securities firm. Founded in 1982, we distribute our services through more than 60 independently owned branch offices nationally. G. A. Repple & Company is a registered Broker Dealer and Registered Investment Advisor. The heart of G. A. Repple & Company is in our desire to make a positive cultural change in the world. We provide planned giving services for “non profit” organizations and their ministries. We are able to provide our clients with the ability to manage their client’s monies with moral responsibility. We have helped fund and build over 80 Churches, set up 200 foundations and raised over \$100,000,000 for various ministries, churches, and foundations.

It is our vision to see Advisors transforming communities across the country through work place ministry. We see Advisors impacting their communities by teaching Biblical Stewardship and Biblical Entrepreneurship. We see Advisors providing Godly financial counsel. We would like to see every Church and ministry with a Stewardship Minister. We would like to see every Church and Ministry with an endowment or foundation.

Introduction■

I am so excited about the release of this daily devotional book because it speaks to an area of our lives that is so critical to our development as Biblical Entrepreneurs; the importance of taking time daily to pray and meditate upon scripture and its application to our business life.

In Mark 1:35, we learn that Jesus rose before daylight to go to a solitary place to pray before starting His day. I believe that is a model we all have to follow if we are to experience the abundant life that He promised. Of course, these were not the only times that Jesus spent with His Father. There are several examples of when He took time during the day to go to a mountain for prayer. Jesus understood that if His ministry was to be successful, it could not depend on His natural talents or abilities but on His relationship with the Father. I believe most Biblical Entrepreneurs understand that too. That is why for years many people have asked me to publish a devotional for entrepreneurs; a book that could serve as a guide to those who desire to seek the wisdom of God in various areas of business, and provide patterns of prayer and ways that the information can be applied to their business lives. This devotional book is our first edition. It is a compilation of 40 weeks of our devotional e-mails that go out weekly to hundreds of entrepreneurs around the world. Each day includes a scripture of the day, information on a specific topic based on the scripture of the day, a prayer pattern based on the information, and an application. The application is designed to assist you in applying the information that you just read. We do not want you to just read the information. We want you to make a commitment to apply what you have learned. We also provide you with a comment section to write down any insights the Lord gives you while you are studying.

This devotional can also serve as a tool to journal your interactions with your Father, your prayer requests, your weekly commitments, and the insights He reveals to you. My prayer is that you will actively use this devotional book to assist you, in the next 40 days, to get closer to your Father and to fulfill His plans for your life through business. If you are a Biblical Entrepreneur alumnus or currently subscribe to our

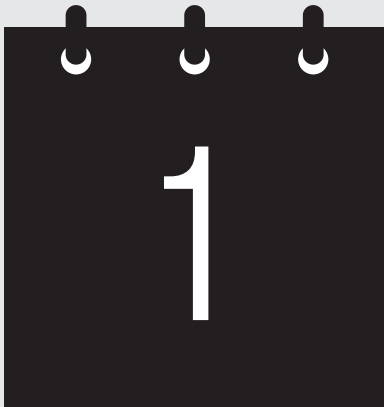
weekly e-mail devotional, I thank you for being a part of the Biblical Entrepreneurship family and for your commitment to being the salt and light of the marketplace. If you have not yet taken the Biblical Entrepreneurship Certificate Program, I encourage you to visit our website www.nehemiahproject.org and register today. We offer both live and online classes. Do not forget to sign up for our E-devotionals so you can get additional weekly business insights based on the Bible. We also encourage you to stay up to date with our development and the various opportunities available through the Nehemiah Project International Ministries, Inc. which will help you fulfill God's plan for your life through business.

God bless you!

Patrice Tsague

Chief Servant Officer, NPIM

DAY



Called To Be In The Marketplace

*...Then Jesus said to Simon, "Don't be afraid from now on you will catch men." So they pulled their boats up on shore, left everything and followed him. **Luke 5:10-11***

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25	26	27	28	29	30	31	32
33	34	35	36	37	38	39	40

Too often we as Christians have two lives: our church life, where we do our so-called ministry, and our secular life, where we earn our living. If we feel called into what we consider to be full-time ministry, the immediate assumption is that we are called to be the traditional Pastor who must establish a local church. Many have even left their businesses or professions in the marketplace thinking that the only way to be in full-time ministry is to be a part of the local church staff or be involved in foreign missions, only to find themselves outside of the will of God. Ministry is bigger than the local church; ministry involves every aspect of our society. There are three basic institutions that God has established where ministry must be carried out: the local church, the family, and the marketplace. Among those institutions, the marketplace is the one where we spend most of our time with the majority of unsaved people. Marketplace ministry challenges those of us who spend much of our time in the marketplace to accept our call into full-time ministry. It challenges us to allow Jesus Christ to change us from fishermen to fishers of men. Many of us who have accepted Christ are still acting as fishermen. We spend most of our time and energy in the marketplace toiling and worrying about how much fish we can catch, not realizing that we are no longer fishermen but fishers of men. As fishers of men, Jesus has now taken the responsibility to ensure that we catch enough fish to make our business profitable, our project successful, or that our campaign for office prevails. Are you a fisherman or a fisher of men? I started my career as an entrepreneurship instructor, executive director, and founder of a nonprofit youth organization. I was doing good works

according to most standards: providing leadership training to young aspiring leaders and helping young people learn the skills of business so they could have an alternative to drugs. But in 1995, through a Christian

BE Thought of the Day

There are three basic institutions that God has established where ministry must be carried out; the local church, the family and the marketplace.

businessman who was operating in his marketplace ministry, I received the Lord Jesus Christ as my Savior. That led to a personal transformation where I received my call to use entrepreneurship as a tool to empower the body of Christ and to seek and save the lost. That revelation then led me to develop an entrepreneurship training program called Biblical Entrepreneurship and to restructure the organization my wife and I founded into a service ministry called Nehemiah Project International Ministries. This ministry helps people fulfill God's plan for their lives through business by working with businesses, churches, parachurch ministries, and Christian colleges and universities. At that moment I went from being a fisherman to being a fisher of men. Your transition may not be as drastic; it may not even cause you to change what you are doing. You may only have to change the way you do things and your attitude towards doing them. By the grace of God, the Lord has blessed us to assist hundreds of individuals who are now fulfilling God's plan for their lives in the marketplace. Many are even making money doing so.

BE Prayer of the Day

Father, please give me the wisdom to identify my marketplace ministry and the courage to carry it out with boldness, representing You as Your ambassador in this arena, in Jesus' name, Amen.

BE Application of the Day

- Do you know God’s plan for your life?
- How are you carrying it out in your family, in your local church, and in the marketplace?

- Reflect on these passages of scripture and explain how they relate to today’s devotional: Jeremiah 1:4-10 and Romans 8:28-30.

DAY



Are You A Biblical Entrepreneur?

Who may ascend the hill of the Lord? Who may stand in his holy place? He who has clean hands and a pure heart, who does not lift up his soul to an idol or swear by what is false.

Psalm 24:3-4

1	2	3	4	5	6	7	8
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Biblical Entrepreneurship is a biblically-based process of identifying opportunities, taking calculated risks, solving problems, and exercising business stewardship for profit. In Biblical Entrepreneurship, the Bible is your guide and everything you do is based on the Word of God. This ensures that you remain in the will of God as you go through the process of using your gifts, skills, and treasures in business. As you identify opportunities, assess these qualities and serve your community by providing goods or services, you must keep your mind focused on the One who has given you those qualities and called you to be in business. Once you have identified your opportunity, you will take calculated risks by counting the cost of taking advantage of the opportunity you have identified. Additionally, you will develop a plan to actualize it. Biblical Entrepreneurship is about solving problems. The opportunity you identify will be a problem encountered by people in your church, community or nation. You, in turn, can find or develop a product or service to solve this problem. As you solve the problems you may encounter, you will be exercising stewardship over a business.

We use the phrase “exercising business stewardship” instead of “owning a business” because the business does not belong to you; it belongs to the Lord. You are only a steward over it. As you exercise business stewardship, you will generate a profit. Whenever you exercise good stewardship over something, a profit is generated.

However, this should not be your sole motivation for going into business. Your primary focus should be to serve people through your products and

services. In Biblical Entrepreneurship, profit is the fruit, not the goal of good stewardship. Moreover, Biblical Entrepreneurs profit both spiritually and financially because the profit is the result of good stewardship

BE Thought of the Day

Biblical Entrepreneurship is a biblically-based process of identifying opportunities, taking calculated risks, solving problems, and exercising business stewardship for profit.

and obedience to God's Word.

BE Prayer of the Day

Father, I ask you to open my eyes to see the business opportunities that are available to me. Give me the grace to effectively exercise stewardship over the business you give me, in Jesus' name, Amen.

BE Application of the Day

- Have you identified your opportunity?
- What is the cost of taking advantage of the opportunity you have identified?
- What product or service could you create or use?
- How can you exercise stewardship over a business?

- Reflect on these passages of scripture and explain how they relate to today's devotional: Ecclesiastes 9:10 and Colossians 3:23.

DAY



Identifying Opportunities

Then Pharaoh said to Joseph, "Since God has made all this known to you, there is no one so discerning and wise as you. You shall be in charge of my palace, and all my people are to submit to your orders. Only with respect

to the throne will I be greater than you." So Pharaoh said to Joseph, "I hereby put you in charge of the whole land of Egypt."

Genesis 41:39-41

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17	18	19	20	21	22	23	24
25	26	27	28	29	30	31	32
33	34	35	36	37	38	39	40

Entrepreneurial success begins with opportunity recognition. Most people spend their time chasing after opportunities, believing that their big hit is just an opportunity away. The problem with this approach is that they often are unprepared for the opportunity they find. They may find themselves lured into the wrong kind of opportunity, which ends up being an opportunity for someone else and a disaster for themselves. In Biblical Entrepreneurship, we believe that opportunities are found in the midst of problems. **Identifying opportunities** is recognizing when the timing of God meets preparation. This principle helps you recognize God's timing for getting into business, starting a particular business, or expanding an existing business. It requires that you know your abilities, and that you cooperate with God in developing them. It also requires that you recognize beneficial gain in the midst of circumstances that may seem less than advantageous. While Joseph was in Egypt, God used various circumstances such as slavery and prison to prepare him for the opportunity that was to come. When his opportunity came, it was disguised as a problem (in this case a famine). Because he was prepared, he was able to provide a solution and to manage the project Pharaoh asked him to manage. Whenever the timing of God meets preparation, an opportunity presents itself. As you believe God for

the right opportunity for you, focus on preparing yourself for it instead of chasing it and, learn how to discern God's will so you will be able to identify it when it comes.

BE Thought of the Day

Identifying opportunities is recognizing when the timing of God meets preparation.

BE Prayer of the Day

Father, I pray for the grace to prepare for the opportunities that will come my way. I also pray that I will discern the seasons of my life so that I will know when the opportunity arises, in Jesus' name, Amen.

BE Application of the Day

- Are you preparing for opportunities or chasing after them?
- What opportunities can you find in the midst of problems?

- Reflect on these passages of scripture and explain how they relate to today's devotional: 1 Samuel 17: 33-35 and Esther 4:14.

About Nehemiah Project.



OUR MISSION

To build and equip kingdom businesses globally.

PROGRAMS AND SERVICES

 Entrepreneurship Training Nehemiah Entrepreneurship Institute	 Coaching & Support Kingdom Business Coaching	 Access to Capital Nehemiah E-Community
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IMPACT

To date, Nehemiah Project International Ministries has trained and supported over 18,000 entrepreneurs in several countries around the world in Africa, Australia, Asia, Europe, and North America.

For more information, visit our website: nehemiahproject.org.

NEHEMIAH ENTREPRENEURSHIP INSTITUTE

The Nehemiah Entrepreneurship Institute (NEI) offers entrepreneurs access to world-class content through a network of partners and a convenient, easy-to-manage online platform.

OUR COURSES



For more information, visit our website: nehemiahproject.org.

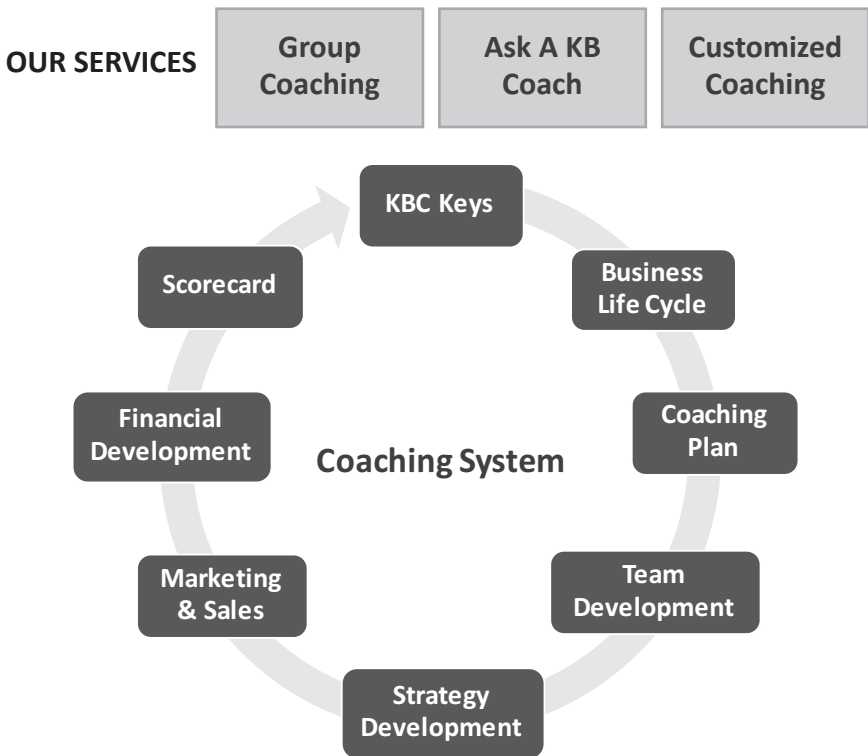


Kingdom Business Coaching™ (KBC) is the sister company of Nehemiah Project that provides support to Nehemiah alumni as well as small to medium sized companies. KBC is an international business coaching and consulting practice that uses a proactive 360-degree coaching approach with various

strategic tools and experienced coaches to help clients achieve the following objectives: build healthy God-honoring families and relationships, build kingdom companies that align with their values, and grow their top and bottom line with kingdom impact.

OUR MISSION

Helping kingdom companies achieve transformational results.



For more information or to schedule a free initial consultation, visit our website: kingdombizcoaching.com.

NEHEMIAH E-COMMUNITY

Connecting Biblical Entrepreneurs to resources, and investors to kingdom impact opportunities.

The Nehemiah Entrepreneurship Community (E-Community™) is a comprehensive and robust online membership platform. The E-Community™ provides entrepreneurs with quality online biblically-integrated business training, group coaching, and opportunities to connect and network with other Biblical Entrepreneurs from around the world who share their values. The E-Community™ also provides members a marketplace to distribute their products globally, and allows access to investors through a Global Kingdom Investors Network. The E-Community™ is a safe, shared-value, high-impact network of investors and entrepreneurs who are providing innovative products and services, and are contributing to the transformation of communities and nations.





Equip entrepreneurs for success with access to discounted, free and comprehensive, biblically-integrated business courses



Move businesses from profitability to succession through free, transformative, group business coaching, and discounted customized coaching



Eliminate business isolation by connecting members to other entrepreneurs from around the world who share their values



Help businesses increase sales by featuring member businesses in an online business directory, and their products in an online marketplace



Provide investors with global access to quality deal flow investment opportunities with returns, as well as kingdom impact



Help entrepreneurs raise capital to start and expand their business by connecting them to Kingdom Impact Investors through the Global Kingdom Investors Network



Give Nehemiah program partners access to the most up-to-date, comprehensive resources

For more information, visit: n-ecommunity.com.

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COACHING

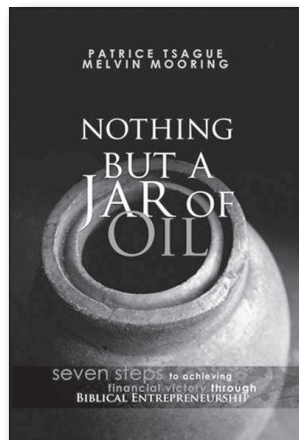
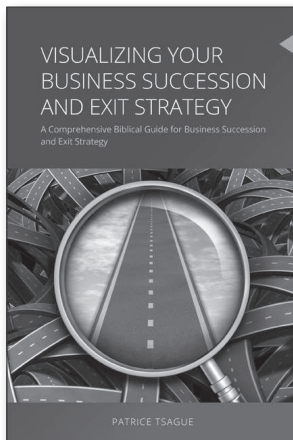
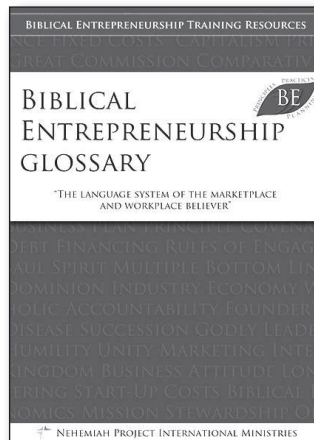
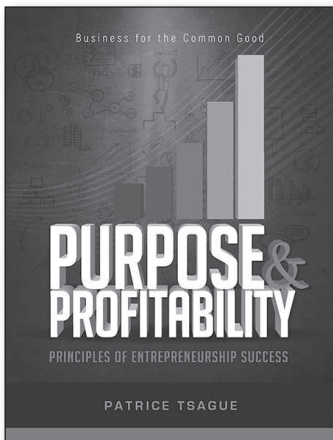
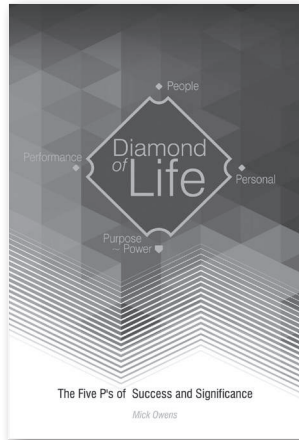
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I dare you to take the 40 day challenge!

Do you spend time in the Word of God daily and seek for wisdom for your work life? What if you spent the next 40 days with your Father to hear what he says about your business and personal life? I dare you to take the 40 day challenge!

In Mark 1:35, it reveals that everyday before daylight, Jesus would go somewhere alone to pray. Jesus knew that if His ministry was to be successful, He couldn't rely on his own skills and talents, but on His relationship with the Father. The Biblical Entrepreneurship 40 day coaching guide is a tool for entrepreneurs who want to seek God's wisdom about certain business aspects; it gives you ways to pray and practical ways to apply what you learnt to your daily life. This book is a 40-weeks compilation of our weekly e-devotion email. Each day includes a scripture of the day, a topic study based on the scripture, a prayer pattern based on the study, an application, and two other scriptures for you to reflect on. The application and scripture is to help you use what you just learnt. We also have a notes section for you to write down any notes the Lord gives you while you study. This devotional can also be a tool to journal your time with God, your prayer requests, your weekly commitments, and the insights He reveals to you. My prayer is that you will actively use this devotional book to help you, in the next 40 days, to get closer to your Father and to fulfill His plans for your life and business. So go ahead and take up the 40 day challenge!



PATRICE TSAGUE is a Christian business trainer, entrepreneur, international speaker, preacher, author, and business coach. Patrice specializes in helping families incorporate their faith into their business practices, ensuring that their businesses are able to exist beyond the third generation.

Patrice has trained and coached over 15,000 individuals on how to start or expand their businesses using business training and coaching principles found in the Bible. Patrice is the author of several books and training curriculums. He also publishes a weekly e-devotional and podcast for entrepreneurs and business executives that is released to over 4,000 individuals globally. He also serves on the board of several organizations.

Patrice and his wife, Gina, have two beautiful children, Gabrielle and Danielle Tsague. The Tsague family resides in Vancouver, Washington.



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